



# District Leader

## Biographical Information

Candidate's Name: **Hardik Shah**

Candidate's Office: **District Director** District Number: **98**

Toastmasters member since: **2016**

Education:

**CC, ALB, VC3**

Toastmasters offices held and terms of service:

**Program Quality Director - 2022-23 | Club Growth Director - 2021-22 | Division Director - Division S - 2020-21 | Area Director - B4 - 2018-19 | President - Toastmasters Club for Mumbai CAs - Oct 2020 to Jun 2021 | VP Education - Mumbai Toastmasters - Jan to Jun 2020 | Treasurer - SoBo Toastmasters - 2018-19 | Treasurer - Mumbai Toastmasters - Jan to June 2017**

Toastmasters honors and recognition:

**President's Distinguished Division Director - 2019-20 | President's Distinguished Area Director - 2018-19 | Triple Crown - 2018-19 | President's Distinguished Club ExCom Officer - 2017-18, 2018-19 and 2019-20**

Relevant work experience and how it relates to Toastmasters and your role as a District leader:

**I currently head Strategy at a listed company and also head a internal division which basically puts me accountable for the success and failure of the same**

What experience do you have in strategic planning?

**I head strategy at my current workplace where I am involved in providing inputs from my research for the direction and expansion of the company**

What experience do you have in the area of finance?

**I am a Chartered Accountant by qualification and finance is a core aspect of the business. I am currently responsible to ensure positive cash flow and profitability of the verticals that I lead**

What experience do you have in developing procedures?

**In my previous organizational role, I was the national head of operations where we were managing 100 centers across India. We had to build robust systems for streaming of sessions, admissions, practice tests, book requests and dispatch amongst others. Because we could build over checks and balances, we were able to manage 100 centers with limited hiccups.**

What lessons did you learn from previous leadership positions?

**I have learnt to become patient with people around me and a better listener. Sometimes people don't need a solution or a response. They just need someone to talk to and that solves a lot of usual disruptions and people feel motivated to do what they are supposed to do instead of losing focus**

Why do you want to serve as a District leader?

**In my current capacity as PQD I get to meet a lot of people and influence their lives and in turn become a better person believe. There is still so much more I can do as an individual.**

In your opinion, what are the District mission's major objectives and how would you work to achieve them?

**The core of the districts missions are its members. As long as members are happy and they achieve the purpose of joining toastmasters, rest everything shall fall in as place.**

Additional information about yourself:

**Looking forward to continue spreading awesomeness.**